

## ŠKODA AUTO GROUP: KEY FIGURES FOR THE FIRST HALF OF 2018/2017\*

		JANUARY - JUNE		Change in %
		2018	2017	
DELIVERIES TO CUSTOMERS	No. of cars	<b>652,700</b>	<b>585,000</b>	<b>+11.6</b>
DELIVERIES TO CUSTOMERS EXCLUDING CHINA	No. of cars	<b>487,200</b>	<b>451,000</b>	<b>+8.0</b>
PRODUCTION**	No. of cars	<b>486,200</b>	<b>464,900</b>	<b>+4.6</b>
SALES***	No. of cars	<b>510,700</b>	<b>500,500</b>	<b>+2.0</b>
SALES REVENUE	Million EUR	<b>9,161</b>	<b>8,720</b>	<b>+5.1</b>
OPERATING PROFIT	Million EUR	<b>821</b>	<b>860</b>	<b>-4.5</b>
RETURN ON SALES	Percent	<b>9.0</b>	<b>9.9</b>	<b>-</b>
NETTO CASH FLOW	Million EUR	<b>980</b>	<b>1,159</b>	<b>-15.4</b>

\* Percentage deviations are calculated from non-rounded figures

\*\* Comprises the production of the ŠKODA brand, excluding production in China, Slovakia, Russia and India, but including other Group brands such as SEAT, Audi and VW; vehicle production excluding part/complete kits

\*\*\* Comprises sales of the ŠKODA brand to sales companies and includes other Group brands, such as SEAT, Audi and VW; vehicle sales excluding part/complete kits