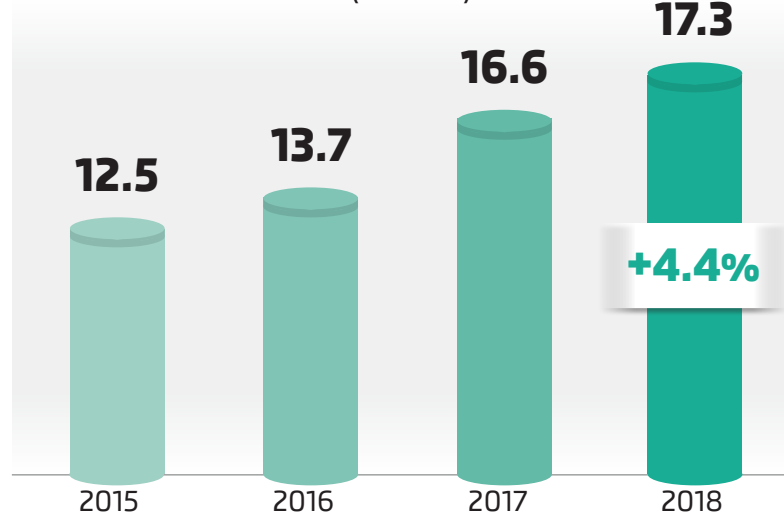


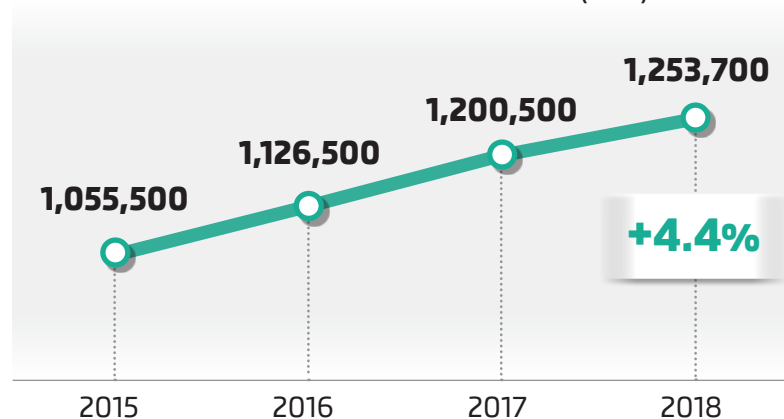
# ŠKODA AUTO IN 2018

## FINANCIAL RESULTS WITH RECORD DELIVERIES AND SALES REVENUE

### SALES REVENUE (billion €)



### DELIVERIES TO CUSTOMERS (cars)



- ŠKODA AUTO delivered more than one million cars for the fifth year in a row. **It was the best year in the company's history.**
- Sales revenue grew to a record 17.3 billion euros, **an increase of 38% compared to 2015.**
- Operating profit reached 1.377 billion euros and the return on sales was 8.0%, **both key figures remained at a high level.**
- **Investments rose from 733 to 896 million euros**, representing an increase of more than 22%.

### ŠKODA AUTO GROUP

ŠKODA AUTO a.s.

ŠKODA AUTO  
Deutschland GmbH 0%\*

ŠKODA AUTO  
Slovensko, s. r. o. 100%

SKODA AUTO  
India Private Ltd. 99.99%

VOLKSWAGEN Group  
Rus OOO 16.8%

Percentage indicates the share belonging to ŠKODA AUTO a.s.

Data related to ŠKODA AUTO Group  
■ the whole Group including foreign members  
■ results reported in EUR  
■ presented in Press Release

Data related to ŠKODA AUTO a.s.  
■ mother company only  
■ results reported in CZK  
■ presented in Annual Report

\*Management control of ŠKODA AUTO a.s.

### ŠKODA AUTO Group in numbers

		2018	2017	Change in %
DELIVERIES TO CUSTOMERS	Cars	1,253,700	1,200,500	+4.4
SALES REVENUE	Million EUR	17,293	16,559	+4.4
OPERATING PROFIT	Million EUR	1,377	1,611	-14.6
RETURN ON SALES	%	8.0	9.7	-
INVESTMENTS (w/o capitalised development costs)	Million EUR	896	733	+22.2