

## Škoda Auto posts nine-month gains in deliveries, revenue and profit, confirming third place among Europe's best-selling car brands

- › **Increased demand:** Deliveries total 765,700 in the first nine months of 2025, up 14.1% year-on-year, reinforcing Škoda's position as Europe's third best-selling car brand
- › **Solid financials:** Revenue increases to €22.344 bn (+9.5%), operating profit reaches €1.790 bn (+5.4%) and net cash flow totals €1.934 bn (-2.8%)
- › **High profitability:** Return on Sales of 8.0% (2024: 8.3%) confirms a robust business model, making Škoda Auto one of the most profitable European volume car brands
- › **Electrification accelerates:** 150,700 electrified vehicles delivered worldwide; combined BEV and PHEV share in Europe at 24.1% (2024: 11.1%); Elroq and Enyaq rank third and sixth among BEVs in Europe
- › **Internationalisation campaign:** Record deliveries of 49,400 vehicles in India (+106.1%), driven by high demand for locally produced models

Mladá Boleslav, 31 October 2025 – In the first three quarters of 2025, Škoda Auto recorded strong key financial indicators: revenue rose to €22.344 billion (+9.5%), operating profit increased to €1.790 billion (+5.4%) and net cash flow stood at a very robust level, amounting to €1.934 billion (-2.8%). Return on Sales (RoS) remained at a solid 8.0% (2024: 8.3%), confirming Škoda's position as one of the most profitable European volume car brands. 765,700 vehicles were delivered to customers worldwide, a year-on-year increase of 14.1%. In Europe (EU27, UK, Switzerland, Norway and Iceland), the brand delivered 616,300 vehicles, holding third place overall in the region. BEV and PHEV models accounted for 24.1% of deliveries (2024: 11.1%), with the Elroq and Enyaq models ranking third and sixth in Europe's BEV sales. Additionally, the Elroq passed the milestone of 100,000 orders since the start of sales. Škoda's internationalisation strategy is also taking effect, with an all-time high of 49,400 vehicles delivered in the Indian market (+106.1%). In Vietnam, production of the Kushaq started earlier this year, and production and sales of the Slavia began in September.

**Klaus Zellmer, CEO of Škoda Auto**, commented: "Škoda's strong nine-month results prove that our strategy is working: We are growing profitably, electrifying faster, and expanding globally. Holding firm as Europe's No. 3 car brand while doubling deliveries in India shows the power of our team, our partners, and our customer's trust. We're driving forward with confidence, efficiency, and the courage to shape the future of mobility."

**Holger Peters, Škoda Auto Board Member for Finance, IT and Legal Affairs**, emphasises: "Our results remain very strong after the third quarter. This is a great achievement, especially given the ongoing challenges in the market. The increase of 5.4% in operating profit to €1.790 billion and strong development in net cash flow demonstrate the solid foundation of our successful business model and the consistent implementation of our Next Level Efficiency+ programme. In addition, we continue to look for cost-saving potential within Brand Group Core synergies, such as in the development and production of the upcoming Epiq all-electric crossover. We remain confident in our ability to maintain a positive trajectory through disciplined cost management and a clear focus on our strategic objectives."

**Martin Jahn, Škoda Auto Board Member for Sales and Marketing**, adds: "In the first three quarters, demand for Škoda vehicles grew significantly. In Europe, we're outperforming the overall market, holding third place thanks to our broad model line-up, while also being the second best-selling brand among important fleet customers. Moreover, almost one in four Škoda cars delivered in Europe is now electrified. That makes us optimistic for the future. Our next step will be the launch of the new fully electric crossover Epiq, which will be Škoda's new entry model into electric mobility, with a price that will match the ICE Kamiq in many markets."

**Škoda Auto continues its solid performance in its 130<sup>th</sup>-anniversary year**

Škoda Auto delivered a total of 765,700 (2024: 671,300) vehicles to customers worldwide over the first three quarters. The year-on-year increase of 14.1% was driven by stronger sales in key European markets and in India, alongside the brand's broadest and most up-to-date model line-up, covering all powertrain types.

As a result, the Czech manufacturer is outpacing the overall market, remaining the third best-selling brand in Europe (EU27+4). The brand's strategic objective is to remain among the top three most sought-after carmakers in Europe by 2030.

Škoda also recorded significant growth in its largest market, Germany, with 153,800 deliveries, corresponding to an absolute increase of 13,800 vehicles (+9.9% YoY). Other notable increases were recorded in the second-largest market, the Czech Republic (67,700; +6,000; +9.8%) and the third-largest market, the United Kingdom (66,100; +7,800; +13.4%), as well as Denmark (15,100; +5,600; +59.2%) and Spain (30,000; +5,400; +21.9%). A standout achievement is ranking No. 2 in Europe for fleet sales (excluding company cars and rentals).

**Electrification accelerates: Elroq and Enyaq among Europe's most sought-after electric vehicles**

Over the first three quarters of this year, Škoda Auto delivered 150,700 vehicles with an electrified drivetrain worldwide (BEVs and PHEVs). In Europe, the combined BEV and PHEV delivery share stood at 24.1% (2024: 11.1%). In the BEV category, Škoda became the fourth best-selling brand with a market share of 6.6%.

The success of Škoda's BEV models has been pivotal: the brand delivered 118,600 BEVs globally – 60,400 units of the Elroq and 58,200 units of the Enyaq family. In Europe, both models rank among the top ten electric vehicles: the Elroq ranks third and the Enyaq ranks sixth.

In the Czech Republic, Denmark and Slovakia, the Elroq is the best-selling BEV; in Austria, the Netherlands and Switzerland, it is among the top three. The Enyaq placed in the top three in the Czech Republic, Germany, Finland, Austria, Slovakia and Switzerland. Customer demand continues to rise; in September, Škoda Auto recorded an all-time monthly high for EV deliveries (17,400), and by the end of October, the company had received more than 170,000 orders for fully electric models worldwide. Škoda's most popular model remains the Octavia with 142,200 deliveries to customers, followed by the Kodiaq and Kamiq.

#### **Internationalisation and success in India continue; production launched in Vietnam**

In the international markets, Škoda recorded delivery increases, as well. In India, Škoda further strengthened its second pillar alongside its core European market. Total deliveries to customers more than doubled year-on-year, reaching an all-time high of 49,400 (+106.1%). The Kylaq accounted for a substantial share with 30,100 vehicles delivered. In September, the brand achieved the milestone of 100,000 Kushaq units built.

In Vietnam, production and sales of the Slavia saloon began in September, the brand's second locally assembled model, following the Kushaq. In October, the Škoda Kodiaq won the 'Family Car of the Year' title at Vietnam's renowned Better Choice Awards.

In Turkey, the second-largest overseas market for Škoda, deliveries reached 32,200 vehicles (+7.0%), driven by strong demand for the Superb and Octavia. In Morocco, the automaker achieved 4,500 deliveries (+43.8%), further solidifying its footprint in the North African region.

#### **Further electrified portfolio: Epiq city SUV crossover and a large 7-seater family SUV**

In September, the show car of the Škoda Epiq provided a close-to-production preview of an upcoming fully electric urban SUV crossover scheduled for 2026. It will be Škoda's entry model into e-mobility, priced similarly to its ICE counterpart, the Kamiq, in many markets. The Czech carmaker will also present the production version of the Vision 7S concept study, an all-electric large family SUV. Looking further ahead, the recently presented Vision Q provides a concrete outlook on Škoda's electric future in the estate car segment and the evolved Modern Solid design language.

**Škoda Auto Group<sup>1)</sup> – Comparison of Q1-Q3 2025 key figures to Q1-Q3 2024<sup>2)</sup>**

		Jan-Sept 25	Jan-Sept 24	Change (%)
Deliveries to customers	cars	765,700	671,300	+14.1
Production <sup>3)</sup>	cars	837,000	780,500	+7.2
Sales <sup>4)</sup>	cars	869,700	808,700	+7.5
Sales revenue	€ million	22,344	20,399	+9.5
Operating profit	€ million	1,790	1,699	+5.4
Return on Sales	%	8.0	8.3	–
Investments	€ million	1,304	1,182	+10.3
Net cash flow	€ million	1,934	1,990	–2.8

- 1) Škoda Auto Group comprises Škoda Auto a.s., Škoda Auto Slovensko s.r.o., Škoda Auto Deutschland GmbH, Škoda Auto Volkswagen India Pvt. Ltd.
- 2) Percentage deviations are calculated from non-rounded figures.
- 3) Comprises production in the Škoda Auto Group, excluding production at partner assembly plants in China and Slovakia, but including other Group brands such as Seat/Cupra, Volkswagen and Audi; vehicle production excluding part/complete kits.
- 4) Comprises Škoda Auto Group sales to distribution companies, including other Group brands such as Seat/Cupra, Volkswagen, Audi, Porsche, Bentley and Lamborghini.

**Global vehicle deliveries Q1-3 2025 by selected sales regions**

Sales region	Jan-Sept 25	Jan-Sept 24	Change (%)
Western Europe	443,200	392,700	+12.9
Germany (largest market)	153,800	140,000	+9.9
Central Europe	150,200	138,400	+8.5
Czech Republic	67,700	61,700	+9.8
Eastern Europe	39,300	36,000	+9.1
China	10,800	11,800	–8.6
India	49,400	24,000	+106.1
Other markets	72,800	68,400	+6.4
<b>Worldwide total</b>	<b>765,700</b>	<b>671,300</b>	<b>+14.1</b>

**Škoda vehicle deliveries to customers in Q1-3 2025**

(in units, rounded, listed by model; percentage change compared to Q1-3 2024)

<b>Model</b>	<b>Jan-Sept 25</b>	<b>Change (%)</b>
Škoda Octavia	142,200	-13.8
Škoda Kodiah	96,200	+19.9
Škoda Kamiq	95,400	+3.3
Škoda Fabia	90,000	+6.0
Škoda Karoq	78,300	-4.2
Škoda Elroq	60,400	++
Škoda Enyaq	58,200	+14.6
Škoda Superb	54,500	+8.6
Škoda Scala	40,400	-4.9
Škoda Kylaq	30,100	++
Škoda Slavia	10,200	-8.4
Škoda Kushaq	9,800	-22.7
<b>Worldwide total</b>	<b>765,700</b>	<b>+14.1</b>

## Contact

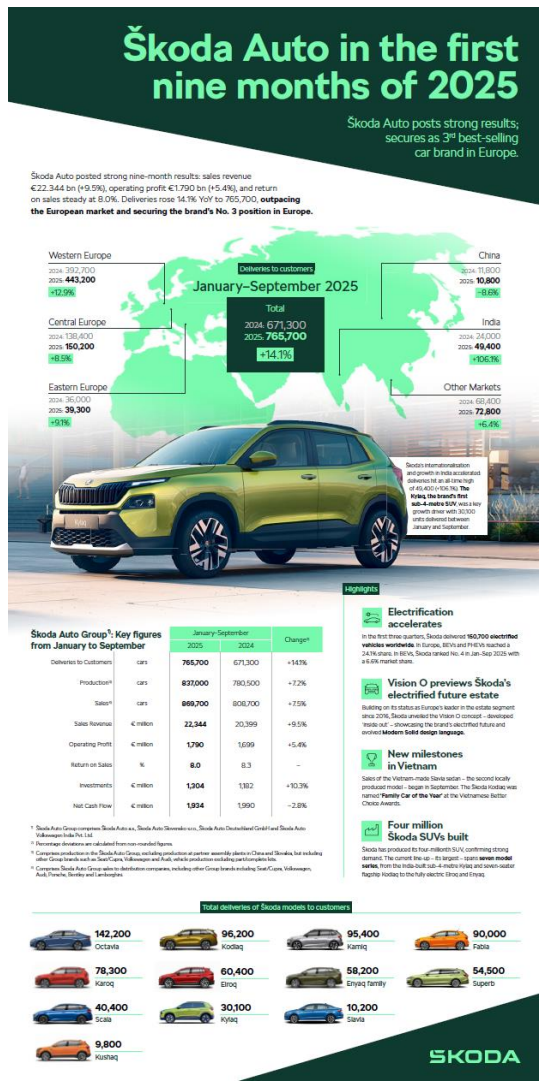
**Jozef Baláž**

Head of Corporate and  
Internal Communications  
+420 604 292 527  
[jozef.balaz@skoda-auto.cz](mailto:jozef.balaz@skoda-auto.cz)

**Ivana Povolná**

Press Spokesperson for Sales, Finance  
and International Markets  
+420 730 863 027  
[ivana.povolna@skoda-auto.cz](mailto:ivana.povolna@skoda-auto.cz)

Infographic and logo



**Infographic: Škoda Auto posts nine-month gains in deliveries, revenue and profit, confirming third place among Europe's best-selling car brands**

In the first three quarters of 2025, Škoda Auto delivered 765,700 vehicles to customers worldwide, representing year-on-year growth of 14.1%. This strong customer demand was also reflected in positive financial indicators.

Source: Škoda Auto



**Škoda Auto brand logo**

The Czech carmaker's current brand logo since 2022.

Source: Škoda Auto

### **Škoda Auto**

- › is successfully pursuing its Next Level – Škoda Strategy
- › aims to be among the top five best-selling brands in Europe by 2030, with attractive offers in entry-level segments and additional electric vehicles
- › is unlocking growth potential in key markets such as India, North Africa, Vietnam and the wider ASEAN region
- › currently offers 12 passenger-car series: Fabia, Scala, Octavia, Superb, Kamiq, Karoq, Kodiaq, Elroq, Enyaq, Slavia, Kylaq and Kushaq
- › delivered more than 926,000 vehicles to customers worldwide in 2024
- › has been part of the Volkswagen Group – one of the world's most successful car manufacturers – for over 30 years
- › belongs to the Brand Group CORE, the Volkswagen Group's alliance of volume brands established to drive joint growth and boost overall efficiency across all five volume brands
- › independently develops and produces components such as MEB battery systems, engines and transmissions, including for other Group brands
- › operates three production plants in the Czech Republic and, largely through Group partnerships, has manufacturing capacities in China, Slovakia and India, as well as in Vietnam and Ukraine with local partners
- › employs around 40,000 people worldwide and operates in almost 100 markets